Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

ECONOMICS INSTITUTE

Training course on Development Communication and Advocacy: Effectively Conveying Development Messages

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
10 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

P.O. Box 102802-00101, Nairobi, Kenya

Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy

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Training course on Development Communication and Advocacy: Effectively Conveying Development Messages

Economics Institute • 10 Days Intensive • Accredited Certification

Course Overview

Training Course on Development Communication and Advocacy: Effectively Conveying Development Messages will equip participants with the skills and knowledge necessary to develop and implement effective communication and advocacy strategies.

Key Skills & Software Tools Covered

Communication • Policy • Development • Advocacy

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
5 Jan 2026 – 16 Jan 2026	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
5 Jan 2026 – 16 Jan 2026	Kigali	Classroom / 10d	**$6,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Dubai	Classroom / 10d	**$10,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Cape Town	Classroom / 10d	**$9,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Singapore	Classroom / 10d	**$10,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Istanbul	Classroom / 10d	**$10,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Bangkok	Classroom / 10d	**$10,000 USD / KES 110,000**
5 Jan 2026 – 16 Jan 2026	Accra	Classroom / 10d	**$8,000 USD / KES 110,000**
19 Jan 2026 – 30 Jan 2026	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
19 Jan 2026 – 30 Jan 2026	Kigali	Classroom / 10d	**$6,000 USD / KES 110,000**
19 Jan 2026 – 30 Jan 2026	Dubai	Classroom / 10d	**$10,000 USD / KES 110,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

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Training Course on Development Communication and Advocacy: Effectively Conveying Development Messages

Development communication is a vital tool for promoting social change and fostering sustainable development. It involves the strategic use of communication to inform, educate, and engage communities, stakeholders, and policymakers. Effective advocacy combines communication strategies with action to influence policy decisions and mobilize resources for development initiatives. Understanding how to convey development messages clearly and persuasively is essential for practitioners seeking to drive positive change in their communities and beyond.

Training Course on Development Communication and Advocacy: Effectively Conveying Development Messages will equip participants with the skills and knowledge necessary to develop and implement effective communication and advocacy strategies. By leveraging storytelling, media, and community engagement, participants will learn to enhance their impact and promote sustainable development effectively.

Course Objectives

- Understand the principles of development communication.
- Analyze the role of communication in social change.
- Identify key stakeholders in development advocacy.
- Evaluate effective communication strategies and tools.
- Master the art of storytelling for advocacy.
- Explore the use of digital media in development communication.
- Assess the importance of cultural context in messaging.
- Develop skills for engaging communities and stakeholders.
- Communicate effectively with policymakers.
- Utilize case studies to learn from successful advocacy efforts.
- Identify future trends in development communication.
- Foster ethical considerations in communication practices.
- Build Impactful messages

Target Audience

- Development practitioners
- Communication professionals
- Advocacy leaders and activists
- Policymakers and government officials

- Non-profit organization representatives
- Graduate students in development studies
- Community organizers
- Media professionals

Course Duration: 10 Days

Course Modules

Module 1: Introduction to Development Communication

- Overview of development communication concepts.
- Historical context and evolution of the field.
- Importance of communication in development processes.
- Key theories and models of communication.
- Case studies illustrating effective communication in development.

Module 2: The Role of Communication in Social Change

- Understanding the relationship between communication and social change.
- Analyzing successful social movements and their communication strategies.
- The impact of media on public perceptions and behavior.
- Evaluating the role of grassroots communication.
- Case studies on transformative communication efforts.

Module 3: Stakeholder Identification and Engagement

- Identifying key stakeholders in development initiatives.
- Understanding stakeholder interests and motivations.
- Strategies for engaging diverse audiences.
- Building partnerships for effective communication.
- Case studies of successful stakeholder engagement.

Module 4: Communication Strategies and Tools

- Overview of communication tools and channels.
- Developing strategic communication plans.
- Utilizing traditional and digital media effectively.
- Creating impactful messages tailored to audiences.
- Case studies on diverse communication strategies.

Module 5: Storytelling for Advocacy

- Understanding the power of storytelling in advocacy.
- Techniques for crafting compelling narratives.
- Engaging emotions through storytelling.
- Utilizing stories to influence public opinion and policy.
- Case studies of effective storytelling in advocacy campaigns

Module 6: Digital Media in Development Communication

- Exploring the role of social media and online platforms.
- Strategies for effective online engagement.
- Utilizing multimedia content for advocacy.
- Measuring the impact of digital communication efforts.
- Case studies of successful digital campaigns.

Module 7: Cultural Context in Messaging

- Understanding the significance of cultural sensitivity.
- Adapting messages for diverse cultural contexts.
- Strategies for addressing language barriers.
- Engaging local communities in message development.

- Case studies on culturally relevant communication

Module 8: Community Engagement Techniques

- Strategies for fostering community involvement.
- Utilizing participatory communication methods.
- Building trust and rapport with communities.
- Engaging marginalized groups in development initiatives.
- Case studies of successful community engagement.

Module 9: Communicating with Policymakers

- Understanding the policymaking process.
- Strategies for effective advocacy to influence policy.
- Developing policy briefs and recommendations.
- Building relationships with decision-makers.
- Case studies of successful advocacy targeting policymakers.

Module 10: Learning from Successful Advocacy Efforts

- Analyzing case studies of effective advocacy campaigns.
- Identifying key factors for success.
- Understanding challenges faced in advocacy efforts.
- Lessons learned from failures and successes.
- Developing action plans based on case study insights.

Module 11: Future Trends in Development Communication

- Exploring emerging trends in communication technology.
- The impact of globalization on development communication.
- Understanding shifts in public engagement and activism.
- Preparing for future challenges in communication.
- Case studies showcasing innovative communication approaches.

Module 12: Ethical Considerations in Communication Practices

- Understanding ethical principles in development communication.
- Addressing issues of representation and power dynamics.
- Promoting transparency and accountability in messaging.
- Evaluating the ethical implications of communication strategies.
- Case studies on ethical dilemmas in advocacy.

Training Methodology

- Interactive Workshops: Facilitated discussions, group exercises, and problem-solving activities.
- Case Studies: Real-world examples to illustrate successful community-based surveillance practices.
- Role-Playing and Simulations: Practice engaging communities in surveillance activities.
- Expert Presentations: Insights from experienced public health professionals and community leaders.
- Group Projects: Collaborative development of community surveillance plans.
- Action Planning: Development of personalized action plans for implementing community-based surveillance.
- Digital Tools and Resources: Utilization of online platforms for collaboration and learning.
- Peer-to-Peer Learning: Sharing experiences and insights on community engagement.
- Post-Training Support: Access to online forums, mentorship, and continued learning resources.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- Participants must be conversant in English.
- Upon completion of training, participants will receive an Authorized Training Certificate.
- The course duration is flexible and can be modified to fit any number of days.
- Course fee includes facilitation, training materials, 2 coffee breaks, buffet lunch, and a Certificate upon successful completion.
- One-year post-training support, consultation, and coaching provided after the course.
- Payment should be made at least a week before the training commencement to DATASTAT CONSULTANCY LTD account, as indicated in the invoice, to enable better preparation.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/training-course-on-development-communication-and-advocacy-effectively-conveying-development
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.