Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Taxation in Real Estate Investment Trusts (REITs) Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

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Taxation in Real Estate Investment Trusts (REITs) Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Taxation in Real Estate Investment Trusts (REITs) Training Course provides an in-depth exploration of the tax framework governing REITs and their investors.

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Taxation in Real Estate Investment Trusts (REITs) Training Course

Introduction

Taxation in Real Estate Investment Trusts (REITs) Training Course provides an in-depth exploration of the tax framework governing REITs and their investors. Participants will learn how REITs are structured, how income is distributed and taxed, and the implications for both domestic and international investors. The course examines the intersection between corporate, property, and investment taxation, offering practical insights into compliance, reporting, and tax-efficient structuring of REIT operations.

Additionally, this program addresses the differences in REIT taxation across jurisdictions, including distribution requirements, withholding tax obligations, and double taxation relief mechanisms. Participants will gain expertise in analyzing how tax reforms and policy changes affect REIT profitability, investor returns, and cross-border investment flows. By the end of the course, attendees will be equipped to navigate REIT tax rules confidently and optimize both corporate and investor-level tax positions.

Course Objectives

By the end of this course, participants will be able to:

- Understand the fundamental structure and taxation framework of REITs.
- Identify tax implications at the corporate, shareholder, and investor levels.
- Analyze distribution and dividend taxation rules for REITs.
- Evaluate eligibility and compliance requirements under REIT tax regimes.
- Examine how REITs differ from traditional real estate companies in taxation.

- Apply double taxation relief and treaty provisions for REIT investors.
- Manage withholding tax obligations on REIT distributions.
- Assess the tax implications of property acquisitions and disposals.
- Interpret regulatory and reporting obligations in REIT operations.
- Evaluate international tax challenges in cross-border REIT investments.
- Optimize REIT structuring for tax efficiency and compliance.
- Understand the impact of BEPS and OECD tax reform on REITs.
- Develop practical strategies for risk mitigation and audit preparedness.

Target Audience

This course is ideal for:

- Real Estate Investment Managers
- Tax Advisors and Consultants
- REIT Executives and Fund Managers
- Accountants and Auditors
- Corporate Finance and Treasury Professionals
- Legal and Compliance Officers
- Institutional and Retail Investors
- Policy Analysts and Real Estate Regulators

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of REITs and Taxation

- Overview of REIT structure and legal framework
- Corporate vs. trust taxation principles
- Distribution and income requirements
- Tax-exempt vs. taxable REIT status
- Key differences between global REIT regimes
- Case Study: Evolution of REIT taxation in the U.S. and Singapore

Module 2: REIT Income and Distribution Taxation

- Tax treatment of rental and capital income
- Dividend and interest distribution rules
- Retained earnings and tax implications
- Withholding tax on domestic and foreign distributions
- Investor-level tax considerations
- Case Study: Distribution taxation under the UK REIT regime

Module 3: Property Acquisition & Disposal Taxation

- Stamp duties and transfer taxes
- Depreciation and capital allowances
- Taxation of gains on property disposals
- Deferred tax implications
- Tax-efficient acquisition structures
- Case Study: Tax impact of asset disposal in a cross-border REIT

Module 4: Double Taxation Relief & Cross-Border Investments

- Application of tax treaties to REITs
- Relief from double taxation on foreign income
- Withholding tax planning and exemptions
- OECD model treaty analysis for REITs
- Avoiding treaty abuse and base erosion risks
- Case Study: Cross-border investment structure between Asia and Europe

Module 5: Corporate Compliance & Reporting

- REIT registration and reporting obligations
- Annual tax filing and audit procedures
- Documentation and investor disclosures
- Regulatory oversight and compliance reviews
- Tax governance frameworks for REIT management
- Case Study: Compliance challenges in multi-jurisdictional REITs

Module 6: International Tax Considerations for REITs

- Global REIT regimes and comparative analysis
- BEPS and OECD Pillar Two implications
- Tax transparency and beneficial ownership reporting
- Treatment of foreign investors under local laws
- Anti-avoidance and economic substance requirements
- Case Study: Global tax implications of cross-listed REITs

Module 7: Tax Planning & Optimization Strategies

- Structuring REITs for tax efficiency
- Leveraging tax incentives and exemptions
- Reinvestment and capital recycling strategies
- Balancing debt and equity funding
- Effective management of foreign tax credits
- Case Study: Optimizing tax performance in a diversified REIT portfolio

Module 8: Risk Management & Future Trends

- Identifying emerging tax risks for REITs
- Managing audits and disputes with tax authorities
- Digital transformation in REIT tax management
- Impact of ESG and green taxation policies
- Future outlook of REIT taxation reforms
- Case Study: Real-world lessons from a REIT tax audit case

Training Methodology

- Interactive instructor-led presentations
- Real-life case studies and scenario analysis
- Group discussions and peer learning
- Practical computation and compliance exercises
- Q&A sessions with industry experts
- Access to REIT tax templates and resource materials

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/taxation-in-real-estate-investment-trusts-reits-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.