Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Tax Administration in Developing Countries Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

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Tax Administration in Developing Countries Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Tax Administration in Developing Countries Training Course provides an in-depth exploration of the challenges, strategies, and innovations shaping tax administration in developing economies.

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Tax Administration in Developing Countries Training Course

Introduction

Tax Administration in Developing Countries Training Course provides an in-depth exploration of the challenges, strategies, and innovations shaping tax administration in developing economies. It focuses on strengthening institutional capacity, improving compliance, and enhancing the efficiency of tax collection systems. Participants will gain insights into policy frameworks, administrative reforms, and digital transformation efforts that are essential for broadening the tax base and supporting sustainable economic growth. The course examines the roles of key stakeholders, including governments, taxpayers, and international organizations, in modernizing tax systems.

By integrating theory with practical case experiences from across developing regions, the program equips participants with the skills to design and implement effective tax administration strategies. It emphasizes risk-based auditing, data-driven decision-making, and inclusive tax policies that balance revenue mobilization with equity and taxpayer trust. Participants will leave the training equipped to tackle real-world challenges in building transparent, efficient, and accountable tax administrations suited to developing contexts.

Course Objectives

By the end of this course, participants will be able to:

- Understand the structure and functions of tax administration in developing economies.
- Evaluate the key challenges affecting tax system performance and compliance.
- Implement strategies to broaden the tax base and enhance voluntary compliance.
- Apply risk-based approaches to auditing and enforcement.

- Design and manage taxpayer service and education programs.
- Strengthen institutional capacity through training and technology.
- Analyze the role of international organizations in tax reform.
- Improve data management and use of analytics for decision-making.
- Develop effective tax policy and administration linkages.
- Assess the impact of corruption and governance issues on tax collection.
- Explore methods of integrating informal sector taxation.
- Promote transparency, accountability, and fairness in administration.
- Formulate country-specific reform action plans for better tax performance.

Organizational Benefits

- Enhanced revenue collection efficiency and compliance rates.
- Strengthened institutional capacity and administrative professionalism.
- Improved use of technology in tax management and monitoring.
- Greater taxpayer satisfaction and trust in the tax system.
- Reduced corruption and increased transparency in operations.
- Better-informed tax policy and reform implementation.
- Integration of informal sector taxpayers into the formal economy.
- Improved collaboration with international organizations and donors.
- Enhanced staff competency through skill-based capacity building.
- Sustainable tax system reforms supporting national development goals.

Target Audience

- Tax Administrators and Revenue Officers
- Policy Analysts and Economists
- Tax Auditors and Compliance Officers
- Fiscal Policy Advisors
- Government Officials from Finance Ministries
- Development Agency Representatives
- Customs and Excise Administrators
- Tax Reform Consultants

Course Duration: 5 Days

Course Modules

Module 1: Overview of Tax Administration in Developing Economies

- Key features and functions of developing country tax systems
- Institutional frameworks and governance structures
- Revenue mobilization challenges and fiscal gaps
- Comparative analysis of tax performance indicators
- Role of international organizations in supporting tax reforms
- Case Study: Reforming tax administration in Rwanda

Module 2: Tax Policy and Administrative Coordination

- Relationship between tax policy design and administration
- Balancing efficiency, equity, and simplicity in tax systems
- Coordination between central and local tax authorities
- Policy evaluation for sustainable tax systems
- Role of fiscal decentralization in revenue collection
- Case Study: Policy–administration linkages in Ghana

Module 3: Taxpayer Compliance and Enforcement Strategies

- Understanding taxpayer behavior and compliance drivers
- Risk-based audit and compliance monitoring techniques

- Use of penalties and incentives in compliance management
- Addressing tax evasion and avoidance
- Public awareness campaigns to promote voluntary compliance
- Case Study: Compliance improvement programs in Kenya

Module 4: Technology and Digitalization in Tax Administration

- Role of ICT in modern tax systems
- E-filing, e-payment, and e-invoicing systems
- Data analytics for compliance and revenue forecasting
- Cybersecurity and data protection in tax systems
- Leveraging digital transformation for improved efficiency
- Case Study: Digital tax transformation in Nigeria

Module 5: Managing the Informal Sector and Hard-to-Tax Groups

- Characteristics and challenges of informal sector taxation
- Simplified tax regimes and presumptive taxes
- Engaging small and micro enterprises in the tax net
- Role of education and incentives for informal taxpayers
- Policy innovations for inclusive tax systems
- Case Study: Integrating informal sector taxpayers in Uganda

Module 6: Institutional Capacity Building and Human Resource Development

- Developing leadership and professionalism in tax institutions
- Competency frameworks and continuous learning programs
- Performance management systems for staff motivation
- Building ethical standards and integrity culture
- Collaboration with academic and training institutions
- Case Study: Capacity development reforms in Tanzania

Module 7: Governance, Transparency, and Anti-Corruption Measures

- Understanding corruption risks in tax administration
- Mechanisms for transparency and accountability
- Strengthening internal audit and oversight systems
- Promoting integrity through public participation
- Impact of governance reforms on tax performance
- Case Study: Anti-corruption initiatives in Zambia's revenue authority

Module 8: Future Directions and Tax Reform Strategies

- Global tax reform trends and their relevance for developing countries
- Designing sustainable reform roadmaps
- Enhancing inter-agency and donor coordination
- Monitoring and evaluating reform outcomes
- Building resilience in tax systems post-crisis
- Case Study: Comprehensive tax reform strategy in Ethiopia

Training Methodology

- Interactive expert-led lectures and guided discussions
- Real-world case study analysis and group presentations
- Practical workshops and policy simulation exercises
- Experience sharing among participants from different countries
- Use of digital tools and analytical software demonstrations
- Post-training evaluation and customized reform planning

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/tax-administration-in-developing-countries-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.