Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

LEGAL INSTITUTE

Software Licensing, Open-Source Compliance and Technology Contracts Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 23, 2026

Academic & Professional Training Year: 2026

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Software Licensing, Open-Source Compliance and Technology Contracts Training Course

Legal Institute • 5 Days Intensive • Accredited Certification

Course Overview

Software Licensing, Open-Source Compliance and Technology Contracts Training Course is designed to equip legal professionals, IT managers, procurement officers, software developers, compliance specialists and business executives with the practical knowledge required to manage software licensing arrangements, technology agreements and open-source software obligations in a rapidly evolving digital economy.

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
23 Nov 2026 – 27 Nov 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 110,000**
23 Nov 2026 – 27 Nov 2026	Accra	Classroom / 5d	**$4,000 USD / KES 110,000**
30 Nov 2026 – 4 Dec 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
30 Nov 2026 – 4 Dec 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 110,000**
30 Nov 2026 – 4 Dec 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 110,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Software Licensing, Open-Source Compliance and Technology Contracts Training Course

Introduction

Software Licensing, Open-Source Compliance and Technology Contracts Training Course is designed to equip legal professionals, IT managers, procurement officers, software developers, compliance specialists and business executives with the practical knowledge required to manage software licensing arrangements, technology agreements and open-source software obligations in a rapidly evolving digital economy. This course explores the legal, commercial and operational dimensions of software licensing, including proprietary software, freeware, shareware, subscription licensing, enterprise licensing, cloud-based software contracts and software distribution arrangements. Participants will gain a practical understanding of licensing rights, contractual obligations, software ownership, licence restrictions, audit provisions, software warranties, liability limitations and the legal risks associated with technology procurement and deployment.

The training further examines the complexities of open-source software governance, licence compatibility, software supply chain compliance, intellectual property protection, technology vendor risk management and digital contract lifecycle management. Participants will explore widely used open-source licensing frameworks, including permissive and copyleft licences, understand compliance obligations relating to software modification, redistribution and commercial use, and develop practical strategies for managing open-source components within proprietary products, enterprise applications and digital services. The programme also addresses software-as-a-service (SaaS) agreements, cloud computing contracts, software development agreements, API licensing, data ownership, cybersecurity clauses, AI technology contracts, escrow arrangements, software warranties, indemnification and dispute resolution. Through case studies, contract review exercises, licence compliance scenarios and negotiation simulations, participants will develop practical skills to reduce legal exposure, strengthen contractual governance, protect organisational intellectual property and support responsible, secure and commercially sustainable technology adoption.

Course Duration

5 Days

Course Objectives

By the end of this course, participants will be able to:

- Understand software licensing frameworks, intellectual property rights and technology contract legal principles.
- Differentiate proprietary, open-source, freeware, subscription and enterprise software licensing models.
- Interpret software licence agreements, contractual restrictions and software usage rights.
- Develop effective open-source software compliance and governance frameworks.
- Identify open-source licence obligations, compatibility issues and redistribution requirements.
- Manage software intellectual property ownership, copyright protection and licensing rights.
- Negotiate SaaS agreements, cloud service contracts and enterprise software licensing arrangements.
- Evaluate software vendor risks, contractual liability, indemnification and warranty provisions.
- Implement software asset management (SAM), licence tracking and compliance audit systems.
- Assess software supply chain risks, third-party software dependencies and technology procurement compliance.
- Draft and review software development agreements, API contracts and technology service agreements.
- Strengthen data protection, cybersecurity, AI governance and contractual risk management in technology agreements.
- Develop practical strategies for technology contract lifecycle management, dispute prevention and software compliance enforcement.

Target Audience

- Legal officers, corporate lawyers, technology lawyers and intellectual property practitioners.
- IT managers, CIOs, CTOs and digital transformation leaders.
- Software developers, engineering managers and software architects.
- Procurement officers, sourcing managers and vendor management professionals.
- Compliance officers, risk managers and corporate governance professionals.
- Software asset managers, IT auditors and licensing compliance specialists.
- Technology entrepreneurs, SaaS founders and software product managers.
- Contract managers, business executives and professionals responsible for technology agreements.

Course Modules

Module 1: Fundamentals of Software Licensing and Technology Law

- Introduction to software licensing legal frameworks and contractual principles.
- Software copyright, intellectual property ownership and licensing rights.
- Proprietary software, commercial software and digital product licensing.
- Software licensing models: perpetual, subscription, usage-based and enterprise licensing.
- Legal considerations in software deployment, usage, distribution and commercialisation.
- Case Study: A multinational company deploys enterprise software across multiple subsidiaries and faces a licensing dispute over unauthorised installations and user access.

Module 2: Software Licence Agreements and Contractual Structures

- Anatomy of software licence agreements and contractual provisions.
- Licence scope, permitted use, restrictions and user rights.
- Software installation, access, modification and redistribution clauses.
- Licence renewal, termination, suspension and transfer provisions.
- Negotiating software licensing terms and managing contractual obligations.
- Case Study: A company negotiates a software licence renewal after discovering that its existing agreement restricts remote access, third-party integrations and deployment across subsidiaries.

Module 3: Open-Source Software Licensing and Legal Frameworks

- Principles, philosophy and commercial applications of open-source software.
- Understanding MIT, Apache 2.0, BSD, GPL, LGPL, AGPL and MPL licences.
- Permissive licences versus copyleft licensing obligations.
- Licence compatibility, software integration and derivative works.

• Open-source redistribution, modification, attribution and disclosure requirements.

• Case Study: A software company integrates GPL-licensed components into a proprietary commercial application and evaluates its distribution and compliance obligations.

Module 4: Open-Source Compliance, Governance and Software Audits

• Developing organisational open-source software compliance policies.

• Open-source software inventory management and component tracking.

• Software Bill of Materials (SBOM) development and implementation.

• Open-source compliance audits, due diligence and remediation planning.

• Managing licence obligations in software development, deployment and distribution.

• Case Study: A fintech company undergoes an investor-led software due diligence review and discovers undocumented open-source dependencies in its technology platform.

Module 5: Software Development Contracts and Intellectual Property Ownership

• Software development agreements and contractual project frameworks.

• Ownership of source code, object code, software documentation and deliverables.

• Employee, contractor and third-party software development IP rights.

• Custom software development, outsourcing and development milestones.

• Source code access, code escrow, transfer and licensing provisions.

• Case Study: A business disputes ownership of a custom-developed software platform after terminating an outsourced software development contract.

Module 6: SaaS, Cloud Computing and Digital Technology Contracts

• SaaS agreements, cloud service contracts and subscription arrangements.

• Cloud infrastructure, platform-as-a-service and software-as-a-service licensing.

• Service Level Agreements (SLAs), uptime guarantees and service credits.

• Data ownership, portability, migration, hosting and service termination.

• Cloud vendor risk, contractual security obligations and shared responsibility frameworks.

• Case Study: An organisation seeks to exit a cloud service provider following repeated outages and disputes concerning data portability and termination charges.

Module 7: Technology Contract Risk, Cybersecurity and AI Governance

• Cybersecurity clauses, breach notification and incident response obligations.

• Software warranties, liability limitations and indemnification provisions.

• Data privacy, cross-border data transfer and contractual safeguards.

• AI software licensing, generative AI contracts and intellectual property risks.

• Software supply chain security, third-party dependencies and technology risk assessment.

• Case Study: A company discovers that an AI-enabled software vendor uses customer data to train proprietary models, creating contractual, privacy and intellectual property concerns.

Module 8: Technology Contract Negotiation, Dispute Resolution and Lifecycle Management

• Technology contract negotiation strategies and commercial risk allocation.

• Contract lifecycle management (CLM) and digital contract administration.

• Software licence renewal, vendor performance and compliance monitoring.

• Technology disputes, breach management, mediation, arbitration and litigation.

• Developing technology contract governance, monitoring and compliance frameworks.

• Case Study: An enterprise disputes software vendor audit findings, unexpected licensing charges and contractual restrictions during a licence renewal negotiation.

Training Methodology

• Interactive lectures and presentations.

• Group discussions and brainstorming sessions.

• Hands-on exercises using real-world datasets.

• Role-playing and scenario-based simulations.

• Analysis of case studies to bridge theory and practice.

• Peer-to-peer learning and networking.

- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/software-licensing-open-source-compliance-and-technology-contracts-training-course to register o
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.