Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

LEGAL INSTITUTE

Real Estate Development Law and Property Transaction Management Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
10 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 25, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE
P.O. Box 102802-00101, Nairobi, Kenya
Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy
Tel: +254 724 527 104 | +254 734 969 612
Email: training@datastatresearch.org
www.datastatresearch.org

Real Estate Development Law and Property Transaction Management Training Course

Legal Institute • 10 Days Intensive • Accredited Certification

Course Overview

Real Estate Development Law and Property Transaction Management Training Course is designed to equip participants with advanced legal, regulatory, commercial and technical competencies required to manage modern real estate development projects and complex property transactions.

Key Skills & Software Tools Covered

Real Estate Law • Property Development • Conveyancing • Property Transaction Management

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
30 Nov 2026 – 11 Dec 2026	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
30 Nov 2026 – 11 Dec 2026	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Dec 2026 – 25 Dec 2026	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**

28 Dec 2026 – 8 Jan 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Dec 2026 – 8 Jan 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
11 Jan 2027 – 22 Jan 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
25 Jan 2027 – 5 Feb 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Feb 2027 – 19 Feb 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**

22 Feb 2027 – 5 Mar 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Feb 2027 – 5 Mar 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
8 Mar 2027 – 19 Mar 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
22 Mar 2027 – 2 Apr 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**

5 Apr 2027 – 16 Apr 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
5 Apr 2027 – 16 Apr 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
19 Apr 2027 – 30 Apr 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
3 May 2027 – 14 May 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
17 May 2027 – 28 May 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
31 May 2027 – 11 Jun 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**

31 May 2027 – 11 Jun 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
31 May 2027 – 11 Jun 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
31 May 2027 – 11 Jun 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
31 May 2027 – 11 Jun 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
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31 May 2027 – 11 Jun 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
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14 Jun 2027 – 25 Jun 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
14 Jun 2027 – 25 Jun 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
28 Jun 2027 – 9 Jul 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
28 Jun 2027 – 9 Jul 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
28 Jun 2027 – 9 Jul 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Jun 2027 – 9 Jul 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
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28 Jun 2027 – 9 Jul 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
28 Jun 2027 – 9 Jul 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**

12 Jul 2027 – 23 Jul 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
12 Jul 2027 – 23 Jul 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
26 Jul 2027 – 6 Aug 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
9 Aug 2027 – 20 Aug 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
23 Aug 2027 – 3 Sep 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**

6 Sep 2027 – 17 Sep 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
6 Sep 2027 – 17 Sep 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
20 Sep 2027 – 1 Oct 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
4 Oct 2027 – 15 Oct 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**

18 Oct 2027 – 29 Oct 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
18 Oct 2027 – 29 Oct 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
1 Nov 2027 – 12 Nov 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
15 Nov 2027 – 26 Nov 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
29 Nov 2027 – 10 Dec 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Nairobi	Classroom / 10d	**$3,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Kigali	Classroom / 10d	**$6,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Dubai	Classroom / 10d	**$10,000 USD / KES 220,000**

13 Dec 2027 – 24 Dec 2027	Cape Town	Classroom / 10d	**$9,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Addis Ababa	Classroom / 10d	**$6,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Singapore	Classroom / 10d	**$10,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Istanbul	Classroom / 10d	**$10,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Bangkok	Classroom / 10d	**$10,000 USD / KES 220,000**
13 Dec 2027 – 24 Dec 2027	Accra	Classroom / 10d	**$8,000 USD / KES 220,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Real Estate Development Law and Property Transaction Management Training Course

Introduction

Real Estate Development Law and Property Transaction Management Training Course is designed to equip participants with advanced legal, regulatory, commercial and technical competencies required to manage modern real estate development projects and complex property transactions. As the real estate sector continues to experience significant growth, changing investment patterns, urbanisation, infrastructure expansion and evolving regulatory requirements, professionals must understand the legal frameworks governing land acquisition, property ownership, development approvals, construction contracts, property financing, leasing and asset transfers. This course explores critical areas of real estate law, property rights, land tenure systems, land registration, conveyancing, zoning regulations, planning permissions, environmental compliance, construction law and real estate investment governance. Participants will gain practical knowledge of how to identify legal risks, conduct property due diligence, structure legally compliant development projects and protect the interests of investors, developers, financial institutions and property owners.

The programme also focuses on the practical management of property transactions, real estate contracts, title verification, land acquisition negotiations, joint venture agreements, property taxation, dispute resolution and digital property transaction systems. Through practical case studies, transaction simulations, legal document reviews and scenario-based exercises, participants will develop the ability to manage property transactions from initial acquisition and project structuring through development, financing, completion and eventual disposal. Special attention is given to emerging trends such as PropTech, digital land registries, sustainable real estate development, climate-resilient buildings, public-private partnerships (PPPs), real estate investment trusts (REITs), anti-money laundering compliance and ESG integration. By the end of the training, participants will be better positioned to navigate complex property transactions, strengthen legal compliance, minimise investment risks and facilitate transparent, sustainable and commercially successful real estate development projects.

Course Duration

10 days

Course Objectives

By the end of this training course, participants will be able to:

- Understand the legal frameworks governing real estate development, property ownership and land administration.
- Apply advanced property law principles in land acquisition, ownership verification and property transfers.
- Conduct comprehensive legal due diligence and title searches to identify ownership disputes, encumbrances and transaction risks.
- Develop effective real estate transaction management strategies covering negotiations, documentation and completion.
- Interpret land use regulations, zoning requirements, building codes and development control legislation.
- Structure legally compliant real estate development projects, including residential, commercial and mixed-use developments.
- Draft, review and negotiate property sale agreements, lease agreements and conveyancing documents.
- Evaluate real estate investment risks, contractual liabilities and regulatory compliance obligations.
- Manage land acquisition, compulsory acquisition procedures, compensation and resettlement requirements.
- Understand real estate financing, mortgage law, security interests and property-backed investment structures.
- Apply construction law principles in contractor agreements, project procurement and development management.
- Resolve property disputes through negotiation, mediation, arbitration and litigation strategies.
- Integrate PropTech, ESG compliance, sustainable development and digital property management into real estate transactions.

Target Audience

- Real estate developers, property investors and development project managers.
- Lawyers, advocates, conveyancing practitioners and legal consultants.

- Land administrators, property registrars and government regulatory officers.
- Property managers, estate agents, brokers and real estate consultants.
- Urban planners, architects, quantity surveyors and construction professionals.
- Banking professionals, mortgage officers and real estate finance specialists.
- Corporate legal officers, investment analysts and asset management professionals.
- Government officials, policymakers and professionals involved in land governance and housing development.

Course Modules

Module 1: Fundamentals of Real Estate Development Law

- Introduction to real estate law and property ownership principles.
- Legal classification of land and immovable property.
- Freehold, leasehold and other land tenure systems.
- Rights, duties and obligations of property owners.
- Legal frameworks governing real estate development.
- Case Study: Examination of a real estate development project involving conflicting ownership claims and the legal procedures required to establish legitimate property rights.

Module 2: Land Acquisition, Ownership and Property Rights

- Legal procedures for acquiring land and real estate assets.
- Land ownership verification and title registration.
- Land tenure systems and property transfer restrictions.
- Easements, restrictive covenants and third-party interests.
- Compulsory land acquisition and compensation procedures.
- Case Study: Analysis of a developer acquiring land for a residential estate where historical ownership disputes and overlapping land interests create legal challenges.

Module 3: Property Due Diligence and Title Verification

- Conducting comprehensive legal and commercial due diligence.
- Title searches, registry verification and ownership authentication.
- Identifying mortgages, liens, caveats and encumbrances.
- Reviewing survey plans, boundaries and cadastral records.
- Risk assessment and due diligence reporting.
- Case Study: A property investor discovers undisclosed mortgages and competing ownership claims during a land acquisition transaction

Module 4: Conveyancing and Property Transaction Procedures

- Principles and processes of property conveyancing.
- Preparation and review of sale and purchase agreements.
- Transfer instruments and registration requirements.
- Stamp duty, registration fees and statutory obligations.
- Transaction completion, handover and post-completion documentation.
- Case Study: Managing the conveyancing process for a commercial property acquisition involving multiple parties, financing conditions and registration delays.

Module 5: Real Estate Development Approvals and Regulatory Compliance

- Land use planning and zoning regulations.
- Development permits and planning approval procedures.
- Building regulations, construction permits and statutory inspections.
- Environmental impact assessments and compliance requirements.
- Regulatory enforcement, penalties and development restrictions.
- Case Study: A developer begins construction of a mixed-use complex without completing all statutory approvals.

Module 6: Real Estate Contracts and Legal Documentation

- Drafting and negotiating property purchase agreements.
- Lease agreements, tenancy contracts and rental arrangements.

- Joint venture and development partnership agreements.
- Contractor agreements and professional service contracts.
- Contractual warranties, indemnities and termination clauses.
- Case Study: Reviewing a property development agreement involving construction delays, disputed payment obligations and contractual termination risks.

Module 7: Real Estate Project Structuring and Development Management

- Legal structuring of residential and commercial developments.
- Special purpose vehicles (SPVs) and investment holding structures.
- Joint ventures, partnerships and co-development arrangements.
- Public-private partnerships in real estate development.
- Legal responsibilities across the project development lifecycle.
- Case Study: Structuring a large-scale residential development through a joint venture between a private developer and a landowner, including profit-sharing and governance arrangements.

Module 8: Real Estate Financing and Investment Law

- Legal principles of property financing and mortgage transactions.
- Mortgage creation, registration, enforcement and discharge.
- Property-backed lending and security arrangements.
- Real Estate Investment Trusts (REITs) and collective investment structures.
- Investment agreements, financial risk and investor protection.
- Case Study: A property developer defaults on a construction loan, triggering enforcement proceedings by the lending institution.

Module 9: Construction Law and Development Contract Management

- Legal frameworks governing construction projects.
- Construction procurement and contract administration.
- Contractor obligations, performance guarantees and insurance.
- Construction delays, variations and cost overruns.
- Defects liability, warranties and project completion disputes.
- Case Study: A commercial property project experiences significant construction delays due to contractor underperformance.

Module 10: Property Leasing, Tenancy and Commercial Real Estate Management

- Legal principles governing residential and commercial leases.
- Landlord and tenant rights and responsibilities.
- Lease negotiation, renewal and termination.
- Rental arrears, eviction procedures and tenancy disputes.
- Commercial property management and occupancy compliance.
- Case Study: A commercial landlord faces persistent rental defaults and disputes over lease termination.

Module 11: Environmental Law and Sustainable Real Estate Development

- Environmental regulations affecting property development.
- Environmental Impact Assessment (EIA) and licensing procedures.
- Sustainable construction and green building compliance.
- Climate resilience and environmental risk management.
- Environmental, Social and Governance (ESG) considerations in property investment.
- Case Study: A developer plans a residential estate near an environmentally sensitive wetland.

Module 12: Property Taxation and Fiscal Compliance

- Property taxation frameworks and statutory obligations.
- Stamp duty, capital gains tax and property transfer taxation.
- Land rates, property taxes and local government charges.
- Tax considerations in real estate investment structures.
- Tax compliance, reporting and financial documentation.
- Case Study: A real estate investment company faces a tax compliance review following multiple property acquisitions and disposals.

Module 13: Real Estate Dispute Resolution and Litigation

- Common property disputes and their legal implications.
- Land ownership conflicts and boundary disputes.
- Breach of property sale and lease agreements.
- Mediation, arbitration and alternative dispute resolution.
- Property litigation, enforcement and settlement strategies.
- Case Study: Two parties claim ownership of the same parcel of land following conflicting transfer documents.

Module 14: Digital Property Transactions and PropTech Governance

- Digital land registration and electronic conveyancing.
- Property technology (PropTech) and transaction automation.
- Electronic contracts and digital signatures.
- Data protection, cybersecurity and digital identity verification.
- Blockchain applications and emerging digital property records.
- Case Study: A property investment firm introduces a digital property transaction platform but encounters concerns involving fraudulent title documents, identity verification and data protection.

Module 15: Advanced Property Transaction Management and Strategic Risk Governance

- End-to-end management of complex property transactions.
- Transaction risk assessment and mitigation frameworks.
- Anti-money laundering (AML) and Know Your Customer (KYC) compliance.
- Corporate governance and real estate investment transparency.
- Strategic management of property portfolios and development investments.
- Case Study: An international investor intends to acquire a portfolio of commercial properties through multiple investment entities.

Training Methodology

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/real-estate-development-law-and-property-transaction-management-training-course to register onl
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.