Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TRADE UNIONS

# Public Sector Collective Bargaining Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

## PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
**10 Days Practical Hands-on**

DELIVERY MODES
**In-Person Class & Live Virtual**

CERTIFICATION
**Accredited Certificate of Completion**

INTAKES / DATES
**Multiple Cohort Schedules Included**

PREPARED FOR:

**Valued Participant**

Email: training@datastatresearch.org | Issued: November 25, 2026

**Academic & Professional Training Year: 2026**

**DATASTAT TRAINING INSTITUTE**

P.O. Box 102802-00101, Nairobi, Kenya

Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy

Tel: +254 724 527 104 | +254 734 969 612

Email: training@datastatresearch.org

www.datastatresearch.org

# Public Sector Collective Bargaining Training Course

**Trade Unions • 10 Days Intensive • Accredited Certification**

## Course Overview

Public Sector Collective Bargaining Training Course is designed to equip participants with deep expertise in labor relations, union negotiation strategies, dispute resolution, and public policy compliance within government systems.

### Key Skills & Software Tools Covered

Collective bargaining • Negotiation strategy • Labour relations • Agreement drafting

## Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

| TRAINING DATES | LOCATION / VENUE | FORMAT / DURATION | INVESTMENT (FEE) |
|---|---|---|---|
| **7 Dec 2026 – 18 Dec 2026** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Dec 2026 – 18 Dec 2026** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **4 Jan 2027 – 15 Jan 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |

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| **18 Jan 2027 – 29 Jan 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **18 Jan 2027 – 29 Jan 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Feb 2027 – 12 Feb 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **15 Feb 2027 – 26 Feb 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **1 Mar 2027 – 12 Mar 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |

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| **15 Mar 2027 – 26 Mar 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **15 Mar 2027 – 26 Mar 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **29 Mar 2027 – 9 Apr 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **12 Apr 2027 – 23 Apr 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |

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| **26 Apr 2027 – 7 May 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **26 Apr 2027 – 7 May 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **10 May 2027 – 21 May 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **24 May 2027 – 4 Jun 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **7 Jun 2027 – 18 Jun 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |

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| **21 Jun 2027 – 2 Jul 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **21 Jun 2027 – 2 Jul 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **5 Jul 2027 – 16 Jul 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **19 Jul 2027 – 30 Jul 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |

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| **2 Aug 2027 – 13 Aug 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **2 Aug 2027 – 13 Aug 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **16 Aug 2027 – 27 Aug 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **30 Aug 2027 – 10 Sep 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **13 Sep 2027 – 24 Sep 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |

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| **27 Sep 2027 – 8 Oct 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **27 Sep 2027 – 8 Oct 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **11 Oct 2027 – 22 Oct 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **25 Oct 2027 – 5 Nov 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **8 Nov 2027 – 19 Nov 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |

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| **8 Nov 2027 – 19 Nov 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **22 Nov 2027 – 3 Dec 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Nairobi | Classroom / 10d | **$3,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Kigali | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Dubai | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Cape Town | Classroom / 10d | **$9,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Addis Ababa | Classroom / 10d | **$6,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Singapore | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Istanbul | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Bangkok | Classroom / 10d | **$10,000 USD / KES 220,000** |
| **6 Dec 2027 – 17 Dec 2027** | Accra | Classroom / 10d | **$8,000 USD / KES 220,000** |

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

## Course Curriculum & Modules

**Public Sector Collective Bargaining Training Course**

**Introduction**

**Public Sector Collective Bargaining is a critical framework that governs negotiations between government institutions and public sector unions to determine wages, working conditions, benefits, and labor rights. Public Sector Collective Bargaining Training Course is designed to equip participants with deep expertise in labor relations, union negotiation strategies, dispute resolution, and public policy compliance within government systems. It integrates modern approaches such as data-driven negotiations, digital labor relations systems, stakeholder engagement frameworks, and policy-aligned bargaining models.**

**In today's evolving governance environment, effective collective bargaining is essential for ensuring industrial harmony, workforce productivity, equitable compensation structures, and sustainable labor governance systems. This course provides practical insights into collective agreement formulation, grievance handling mechanisms, arbitration procedures, labor law compliance, and negotiation simulations. Participants will gain hands-on exposure to real-world public sector case studies, enabling them to navigate complex bargaining environments using strategic communication, conflict resolution, and evidence-based negotiation techniques.**

**Course Duration**

**10 Days**

### Course Objectives

- Master public sector labor relations frameworks
- Understand collective bargaining agreement (CBA) structures

- Develop advanced negotiation and mediation skills
- Apply labor law compliance and regulatory standards
- Strengthen union-management collaboration strategies
- Analyze wage determination and compensation models
- Manage industrial disputes and conflict resolution systems
- Build expertise in grievance handling mechanisms
- Evaluate public policy impact on labor negotiations
- Implement arbitration and conciliation procedures
- Enhance stakeholder engagement and communication strategies
- Utilize data-driven bargaining and workforce analytics
- Design sustainable public sector labor agreements

Target Audience

- Government HR officers and labor relations managers
- Public sector union leaders and representatives
- Policy makers and administrative officers
- Legal practitioners in labor and employment law
- Public administration consultants
- Industrial relations officers
- Workforce planning and compensation analysts
- NGO professionals in labor rights advocacy

Course Modules

### Module 1: Foundations of Public Sector Collective Bargaining

- Concepts of collective bargaining in government
- Historical evolution of labor relations
- Key stakeholders in bargaining systems
- Legal frameworks and governance structures
- Case Study: Public hospital wage negotiation dispute resolution

### Module 2: Labor Laws and Regulatory Frameworks

- National and international labor standards
- Public sector employment regulations
- Compliance mechanisms
- Rights and obligations of unions
- Case Study: Government teacher strike legal settlement

### Module 3: Union Structures and Governance

- Types of public sector unions
- Union leadership roles
- Membership dynamics
- Decision-making processes
- Case Study: Transport workers union restructuring

### Module 4: Negotiation Strategies and Techniques

- Principled negotiation methods
- BATNA in public sector context
- Win-win bargaining models
- Tactical negotiation planning
- Case Study: Civil service salary adjustment negotiations

### Module 5: Collective Bargaining Agreement (CBA) Design

- Components of CBAs
- Drafting legal agreements

- Implementation frameworks
- Monitoring compliance
- Case Study: National police service agreement reform

### Module 6: Conflict Resolution and Mediation

- Types of labor conflicts
- Mediation techniques
- Role of third-party arbitrators
- De-escalation strategies
- Case Study: Municipal workers strike mediation

### Module 7: Industrial Relations Systems

- Structures of industrial relations
- Role of government agencies
- Tripartite negotiation systems
- Policy integration
- Case Study: Public utility labor dispute settlement

### Module 8: Wage Setting and Compensation Systems

- Salary structures in public sector
- Pay equity frameworks
- Inflation adjustments
- Benefits and allowances systems
- Case Study: Teacher salary harmonization reform

### Module 9: Grievance Handling Mechanisms

- Complaint filing systems
- Internal dispute resolution
- Escalation procedures
- Documentation standards
- Case Study: Healthcare workers grievance resolution

### Module 10: Arbitration and Legal Adjudication

- Arbitration processes
- Legal enforceability of awards
- Role of labor courts
- Evidence presentation
- Case Study: National rail workers arbitration ruling

### Module 11: Stakeholder Engagement Strategies

- Multi-stakeholder communication
- Government-union dialogue systems
- Public communication management
- Trust-building frameworks
- Case Study: Education sector reform consultation process

### Module 12: Data-Driven Labor Negotiation

- Workforce analytics tools
- Compensation benchmarking
- Predictive labor modeling
- Digital negotiation dashboards
- Case Study: Digital payroll reform in public service

### Module 13: Policy and Governance Integration

- Policy alignment in bargaining

- Fiscal sustainability considerations
- Governance accountability
- Institutional reforms
- Case Study: Public sector pension restructuring

### Module 14: Crisis Management in Labor Disputes

- Strike management strategies
- Emergency service continuity
- Risk mitigation planning
- Communication during crises
- Case Study: National healthcare strike intervention

### Module 15: Future Trends in Collective Bargaining

- Digital labor relations systems
- AI in negotiation support
- Remote bargaining platforms
- Future workforce dynamics
- Case Study: Virtual bargaining during pandemic era

Training Methodology

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

### Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

## How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/public-sector-collective-bargaining-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.