Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

PUBLIC-PRIVATE PARTNERSHIPS (PPP)

PPP Project Packaging Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

P.O. Box 102802-00101, Nairobi, Kenya

Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy

Tel: +254 724 527 104 | +254 734 969 612

Email: training@datastatresearch.org

www.datastatresearch.org

PPP Project Packaging Training Course

Public-Private Partnerships (PPP) • 5 Days Intensive • Accredited Certification

Course Overview

Public-Private Partnerships Project Packaging Training Course provides a comprehensive and practical framework for developing, structuring, and packaging bankable Public-Private Partnerships projects for successful investment and implementation.

Key Skills & Software Tools Covered

MS Word • Microsoft Project • Primavera P6 • and Oracle Primavera Cloud

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
24 Aug 2026 – 28 Aug 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 110,000**
24 Aug 2026 – 28 Aug 2026	Accra	Classroom / 5d	**$4,000 USD / KES 110,000**
31 Aug 2026 – 4 Sep 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
31 Aug 2026 – 4 Sep 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 110,000**
31 Aug 2026 – 4 Sep 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 110,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Public-Private Partnerships Project Packaging Training Course

Introduction

Public-Private Partnerships Project Packaging Training Course provides a comprehensive and practical framework for developing, structuring, and packaging bankable Public-Private Partnerships projects for successful investment and implementation. The course examines project identification, feasibility assessment, commercial structuring, financial modelling, risk allocation, value-for-money analysis, procurement strategy, transaction advisory, legal frameworks, stakeholder engagement, and investment readiness. Participants will gain practical knowledge of transforming infrastructure and public-service concepts into commercially viable Public-Private Partnerships projects that attract private-sector participation, development finance, institutional investment, and government support.

The course emphasizes strategic project preparation, investment-grade documentation, financial sustainability, project bankability, risk mitigation, market sounding, procurement readiness, and effective transaction structuring. Through practical exercises and global case studies, participants will examine how successful Public-Private Partnerships projects are packaged across transport, energy, water, healthcare, social infrastructure, and urban development sectors. The training equips professionals with the skills required to develop compelling project information memoranda, structure concession arrangements, strengthen investor confidence, and prepare projects for competitive procurement and financial close.

Course Objectives

By the end of the course, participants will be able to:

- Develop bankable and investment-ready Public-Private Partnerships project concepts.
- Apply advanced project screening, prioritization, and feasibility assessment techniques.
- Structure commercially viable Public-Private Partnerships transactions.
- Develop effective financial models and investment appraisal frameworks.
- Apply value-for-money and affordability assessment methodologies.
- Design balanced risk allocation and mitigation frameworks.
- Prepare investor-ready project information and transaction documentation.
- Develop strategic procurement and market engagement approaches.
- Strengthen project bankability and private-sector investment attractiveness.
- Integrate environmental, social, governance, and sustainability considerations.
- Apply legal, institutional, and regulatory requirements to project packaging.
- Manage stakeholder engagement and market sounding effectively.
- Prepare Public-Private Partnerships projects for procurement, financing, and financial close.

Organizational Benefits

- Improved quality and bankability of infrastructure project pipelines
- Stronger private-sector and investor participation
- Better allocation and management of project risks
- Enhanced value-for-money and fiscal sustainability
- Faster progression from project concept to procurement
- Improved quality of feasibility studies and transaction documents
- Stronger institutional capacity for Public-Private Partnerships delivery
- Enhanced transparency and procurement readiness

Target Audiences

- Public-Private Partnerships unit professionals and infrastructure specialists
- Government policymakers and senior public-sector officials
- Project developers and private-sector investors
- Infrastructure finance and investment professionals
- Project finance, banking, and financial advisory professionals
- Legal, procurement, and transaction advisory professionals
- Engineering, construction, and infrastructure management professionals
- Development finance institutions and international development professionals

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnerships Project Packaging Fundamentals

- Principles and lifecycle of Public-Private Partnerships project packaging
- Project identification, screening, and prioritization
- From public-sector concept to investment-ready project
- Project packaging requirements and bankability drivers
- Global case study: United Kingdom infrastructure Public-Private Partnerships
- Practical project packaging assessment exercise

Module 2: Project Feasibility and Investment Readiness

- Technical, commercial, legal, and financial feasibility
- Demand analysis and market assessment
- Affordability, value-for-money, and economic analysis
- Investment readiness and project development gaps
- Global case study: India highway Public-Private Partnerships
- Feasibility assessment workshop

Module 3: Commercial and Financial Structuring

- Revenue models and payment mechanisms
- Capital structure and sources of project finance
- Financial modelling and investment returns
- Tariff, availability-payment, and concession structures
- Global case study: Brazil transport infrastructure concessions
- Financial structuring exercise

Module 4: Risk Allocation and Mitigation

- Identification and categorization of project risks
- Risk allocation principles and contractual responsibilities
- Construction, demand, operational, political, and financial risks
- Risk mitigation instruments and contingency planning
- Global case study: Australia infrastructure Public-Private Partnerships
- Risk allocation matrix development

Module 5: Legal, Regulatory and Procurement Packaging

- Legal and regulatory requirements for project preparation
- Concession agreements and contractual frameworks
- Procurement models and competitive tendering
- Bid documentation and transaction requirements
- Global case study: South Africa infrastructure Public-Private Partnerships
- Procurement strategy development exercise

Module 6: Investor Engagement and Market Sounding

- Investor mapping and private-sector engagement
- Market sounding and investor feedback mechanisms
- Project information memoranda and data rooms
- Investment promotion and transaction positioning
- Global case study: Middle East infrastructure investment projects
- Investor presentation simulation

Module 7: Environmental, Social and Governance Integration

- Environmental and social safeguards in project packaging
- Climate resilience and sustainable infrastructure
- Governance, transparency, and accountability requirements
- Social impact and stakeholder engagement
- Global case study: European sustainable infrastructure Public-Private Partnerships
- Environmental, social, and governance readiness assessment

Module 8: Transaction Readiness and Financial Close

- Transaction management and procurement preparation
- Evaluation criteria and bid management
- Negotiation, contract award, and financial close
- Post-award transition and implementation planning
- Global case study: Kenya infrastructure Public-Private Partnerships
- Final project packaging and transaction-readiness presentation

Training Methodology

- Instructor-led presentations and interactive technical discussions
- Practical project packaging exercises and financial modelling activities
- Group workshops based on real-world infrastructure scenarios
- Global case studies covering successful and challenging Public-Private Partnerships transactions
- Role-play exercises involving government, investors, lenders, and transaction advisors
- Project information memorandum and risk allocation development

- Facilitated peer learning, benchmarking, and expert feedback
- Final practical assessment and project packaging presentation

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/ppp-project-packaging-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.