Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

ACCOUNTING AND FINANCE

Non-Performing Loans Management and Recovery Strategies Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 24, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE
P.O. Box 102802-00101, Nairobi, Kenya
Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy
Tel: +254 724 527 104 | +254 734 969 612
Email: training@datastatresearch.org
www.datastatresearch.org

Non-Performing Loans Management and Recovery Strategies Training Course

Accounting and Finance • 5 Days Intensive • Accredited Certification

Course Overview

Non-Performing Loans Management and Recovery Strategies Training Course provides comprehensive knowledge and practical skills for identifying, monitoring, managing, restructuring and recovering non-performing loans (NPLs) within banking institutions, microfinance organizations and other financial service providers.

Key Skills & Software Tools Covered

MS Word • Microsoft Excel • SAS Risk Management • and Moody's CreditLens

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
30 Nov 2026 – 4 Dec 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
7 Dec 2026 – 11 Dec 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
14 Dec 2026 – 18 Dec 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
21 Dec 2026 – 25 Dec 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
28 Dec 2026 – 1 Jan 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
4 Jan 2027 – 8 Jan 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
11 Jan 2027 – 15 Jan 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
18 Jan 2027 – 22 Jan 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
25 Jan 2027 – 29 Jan 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
1 Feb 2027 – 5 Feb 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
8 Feb 2027 – 12 Feb 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
15 Feb 2027 – 19 Feb 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
22 Feb 2027 – 26 Feb 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
1 Mar 2027 – 5 Mar 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
8 Mar 2027 – 12 Mar 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
15 Mar 2027 – 19 Mar 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
22 Mar 2027 – 26 Mar 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Mar 2027 – 2 Apr 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Apr 2027 – 9 Apr 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
12 Apr 2027 – 16 Apr 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
19 Apr 2027 – 23 Apr 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
26 Apr 2027 – 30 Apr 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**

3 May 2027 – 7 May 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
10 May 2027 – 14 May 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
17 May 2027 – 21 May 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
24 May 2027 – 28 May 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
31 May 2027 – 4 Jun 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
7 Jun 2027 – 11 Jun 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
14 Jun 2027 – 18 Jun 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
21 Jun 2027 – 25 Jun 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
28 Jun 2027 – 2 Jul 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jul 2027 – 9 Jul 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
12 Jul 2027 – 16 Jul 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
19 Jul 2027 – 23 Jul 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
26 Jul 2027 – 30 Jul 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
2 Aug 2027 – 6 Aug 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
9 Aug 2027 – 13 Aug 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
16 Aug 2027 – 20 Aug 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
23 Aug 2027 – 27 Aug 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
30 Aug 2027 – 3 Sep 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
6 Sep 2027 – 10 Sep 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
13 Sep 2027 – 17 Sep 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
20 Sep 2027 – 24 Sep 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
27 Sep 2027 – 1 Oct 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
4 Oct 2027 – 8 Oct 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
11 Oct 2027 – 15 Oct 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
18 Oct 2027 – 22 Oct 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
25 Oct 2027 – 29 Oct 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
1 Nov 2027 – 5 Nov 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
8 Nov 2027 – 12 Nov 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
15 Nov 2027 – 19 Nov 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
22 Nov 2027 – 26 Nov 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Nov 2027 – 3 Dec 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
6 Dec 2027 – 10 Dec 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**

13 Dec 2027 – 17 Dec 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
20 Dec 2027 – 24 Dec 2027	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Non-Performing Loans Management and Recovery Strategies Training Course

Introduction

Non-Performing Loans Management and Recovery Strategies Training Course provides comprehensive knowledge and practical skills for identifying, monitoring, managing, restructuring and recovering non-performing loans (NPLs) within banking institutions, microfinance organizations and other financial service providers. The course explores credit risk management, loan portfolio quality assessment, early warning systems, delinquency management, debt collection strategies, financial distress analysis and regulatory compliance. Participants gain practical insights into modern credit monitoring technologies, data-driven lending decisions, artificial intelligence in credit risk assessment and effective loan recovery frameworks that strengthen institutional financial performance.

The training also examines international best practices, loan restructuring techniques, collateral management, debt recovery negotiations and legal enforcement procedures. Through practical exercises and global case studies, participants learn how to minimize credit losses, improve recovery rates, strengthen provisioning practices and optimize loan portfolio performance. The programme emphasizes sustainable lending, customer relationship management, financial inclusion and effective governance to support long-term institutional stability and resilience in an evolving financial environment.

Course Objectives

- Understand non-performing loans classification and international regulatory standards.
- Develop advanced credit risk assessment and mitigation strategies.
- Identify early warning indicators of potential loan defaults.
- Strengthen loan portfolio monitoring and performance management.
- Apply effective debt collection and recovery methodologies.
- Evaluate borrower financial distress and repayment capacity.
- Implement loan restructuring and rehabilitation strategies.
- Improve collateral valuation and asset recovery procedures.
- Understand legal frameworks governing debt recovery.
- Utilize data analytics for predictive credit risk management.
- Strengthen provisioning, impairment and financial reporting practices.
- Apply artificial intelligence in loan monitoring and default prediction.
- Develop sustainable non-performing loan reduction strategies.

Organizational Benefits

- Reduced non-performing loan ratios and credit losses.
- Improved loan portfolio quality and profitability.
- Stronger credit risk governance and compliance.
- Increased debt recovery rates and cash flow.
- Enhanced early identification of loan defaults.
- Improved operational efficiency in debt collection.
- Better borrower engagement and retention.
- Stronger regulatory reporting and provisioning accuracy.
- Improved financial sustainability and institutional resilience.
- Enhanced data-driven lending and recovery decisions.

Target Audiences

- Bank managers and credit administrators.
- Credit risk analysts and loan officers.
- Debt recovery and collection professionals.
- Microfinance institution executives.
- Financial controllers and accountants.

- Loan portfolio managers and supervisors.
- Banking compliance and regulatory officers.
- Financial consultants and credit management professionals.

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of Non-Performing Loans Management

- Definition, classification and characteristics of non-performing loans.
- Causes and economic implications of loan defaults.
- International standards for non-performing loan identification.
- Credit portfolio quality assessment frameworks.
- Global case study: European banking sector approaches to reducing non-performing loans.
- Institutional non-performing loan management policies.

Module 2: Credit Risk Assessment and Early Warning Systems

- Advanced borrower creditworthiness assessment.
- Financial statement and cash flow analysis.
- Early warning indicators and default prediction.
- Credit scoring and predictive analytics.
- Global case study: Machine-learning-based credit monitoring in international banking.
- Developing proactive credit risk mitigation strategies.

Module 3: Loan Portfolio Monitoring and Classification

- Loan portfolio segmentation and performance measurement.
- Delinquency tracking and arrears management.
- International Financial Reporting Standards 9 impairment principles.
- Expected credit loss measurement and provisioning.
- Global case study: Kenya's banking sector loan classification and provisioning practices.
- Developing effective loan monitoring dashboards.

Module 4: Debt Collection and Recovery Strategies

- Designing effective debt collection frameworks.
- Negotiation and borrower engagement techniques.
- Debt recovery prioritization and segmentation.
- Digital debt collection and automation technologies.
- Global case study: India's banking sector recovery mechanisms and collection strategies.
- Measuring recovery performance and collection efficiency.

Module 5: Loan Restructuring and Rehabilitation

- Identifying financially distressed borrowers.
- Loan rescheduling, refinancing and restructuring.
- Debt consolidation and repayment modification.
- Assessing restructuring feasibility and sustainability.
- Global case study: Corporate loan restructuring practices in the United States.
- Developing borrower rehabilitation programmes.

Module 6: Collateral Management and Legal Recovery

- Collateral valuation and documentation requirements.
- Secured lending and asset recovery procedures.
- Legal frameworks governing debt enforcement.
- Receivership, liquidation and foreclosure processes.
- Global case study: United Kingdom secured lending and insolvency recovery practices.
- Managing legal risks in loan recovery operations.

Module 7: Technology and Data Analytics in NPL Management

- Artificial intelligence applications in credit risk management.
- Predictive modelling and loan default analytics.
- Automated loan monitoring and collection platforms.
- Big data analytics for portfolio risk identification.
- Global case study: Singaporean financial institutions and digital credit risk monitoring.
- Developing technology-driven recovery strategies.

Module 8: NPL Governance, Reporting and Performance Optimization

- Regulatory compliance and supervisory requirements.
- Non-performing loan reporting and performance indicators.
- Credit risk governance and internal controls.
- Developing institutional NPL reduction strategies.
- Global case study: European Central Bank supervisory approaches to non-performing loan reduction.
- Designing sustainable loan recovery action plans.

Training Methodology

- Interactive presentations and expert-led discussions.
- Practical exercises involving loan recovery scenarios.
- Group discussions and international case study analysis.
- Simulations of debt collection and restructuring negotiations.
- Financial modelling and credit risk assessment exercises.
- Practical development of institutional loan recovery strategies.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/non-performing-loans-management-and-recovery-strategies-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.