Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

PROJECT MANAGEMENT

Networking Skills for Project Professionals Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

- **DURATION**
  5 Days Practical Hands-on
- **DELIVERY MODES**
  In-Person Class & Live Virtual
- **CERTIFICATION**
  Accredited Certificate of Completion
- **INTAKES / DATES**
  Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

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Networking Skills for Project Professionals Training Course

Project Management • 5 Days Intensive • Accredited Certification

Course Overview

Networking Skills for Project Professionals Careers Training Course is designed to strengthen professional visibility, relationship management, and strategic influence across projects, programs, and portfolios.

Key Skills & Software Tools Covered

MS Word • Cisco Packet Tracer • Wireshark • and SolarWinds Network Performance Monitor

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
19 Jan 2026 – 23 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
19 Jan 2026 – 23 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
19 Jan 2026 – 23 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
26 Jan 2026 – 30 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
26 Jan 2026 – 30 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
26 Jan 2026 – 30 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Networking Skills for Project Professionals Careers Training Course

Introduction

Networking skills have become a core career accelerator for modern project professionals operating in dynamic, multi-stakeholder environments. Networking Skills for Project Professionals Careers Training Course is designed to strengthen professional visibility, relationship management, and strategic influence across projects, programs, and portfolios. The course integrates career networking strategies, stakeholder engagement techniques, professional communication, and relationship capital building aligned with global project management practices. Participants will learn how to build authentic professional connections, leverage industry networks, and position themselves as trusted project leaders in competitive markets.

Through practical frameworks, real-world case studies, and applied learning, this course focuses on career-driven networking for project managers, coordinators, team leads, and emerging leaders. Emphasis is placed on digital networking, cross-functional collaboration, personal branding, leadership presence, and long-term professional relationship development. By the end of the training, participants will be equipped to expand their professional influence, unlock career opportunities, and enhance project success through strategic networking.

Course Objectives

- Develop strategic networking skills for project management careers

- Strengthen professional relationship-building techniques
- Enhance stakeholder engagement and influence capabilities
- Build effective communication skills for project environments
- Apply career networking strategies for long-term growth
- Leverage professional associations and industry networks
- Improve collaboration across cross-functional project teams
- Build personal branding for project professionals
- Master digital and virtual networking best practices
- Increase leadership visibility within project ecosystems
- Develop trust-based professional relationships
- Navigate organizational and external project networks
- Align networking skills with career advancement goals

Organizational Benefits

- Improved collaboration across project teams
- Stronger stakeholder relationships and engagement
- Enhanced leadership communication effectiveness
- Increased employee career satisfaction and retention
- Better cross-departmental coordination
- Stronger professional representation of the organization
- Increased access to industry knowledge and opportunities
- Improved project influence and decision support
- Development of future project leaders
- Stronger organizational networking culture

Target Audiences

- Project managers
- Project coordinators
- Program and portfolio managers
- Aspiring project professionals
- Team leaders and supervisors
- Business analysts
- Consultants and freelancers
- Early-career professionals in project roles

Course Duration: 5 days

Course Modules

Module 1: Foundations of Professional Networking

- Understanding networking in project environments
- Types of professional networks
- Relationship-building fundamentals
- Networking ethics and professionalism
- Common networking challenges for project professionals
- Case study on successful project networking foundations

Module 2: Communication Skills for Networking Success

- Effective verbal communication techniques
- Active listening in professional interactions
- Non-verbal communication awareness
- Professional conversation management
- Building rapport and trust
- Case study on communication-driven project influence

Module 3: Stakeholder Networking Strategies

- Identifying key project stakeholders
- Mapping stakeholder influence networks
- Relationship management approaches
- Internal and external networking alignment
- Managing stakeholder expectations
- Case study on stakeholder networking success

Module 4: Personal Branding for Project Professionals

- Defining professional value propositions
- Building credibility and reputation
- Career positioning strategies
- Visibility in project environments
- Authentic leadership presence
- Case study on personal branding growth

Module 5: Digital and Virtual Networking Skills

- Online professional networking platforms
- Virtual relationship management techniques
- Social media networking best practices
- Digital communication etiquette
- Maintaining online professional presence
- Case study on virtual networking effectiveness

Module 6: Cross-Functional and Cultural Networking

- Networking across departments
- Managing diverse professional relationships
- Cross-cultural communication awareness
- Global project networking practices
- Conflict management within networks
- Case study on cross-functional collaboration

Module 7: Networking for Career Advancement

- Career goal-driven networking strategies
- Mentorship and sponsorship relationships
- Expanding professional opportunities
- Industry events and conferences
- Long-term career network planning
- Case study on career progression through networking

Module 8: Sustaining Long-Term Professional Relationships

- Relationship maintenance strategies
- Follow-up and engagement techniques
- Trust and credibility reinforcement
- Measuring networking effectiveness
- Continuous professional development
- Case study on sustained professional networks

Training Methodology

- Interactive lectures and guided discussions
- Practical networking exercises
- Real-world project scenarios
- Individual and group activities
- Case study analysis and presentations
- Role-playing and simulations

• Peer learning and feedback sessions

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

• Hands-on practical delivery with real-world datasets, case studies, and lab exercises.

• Post-training mentorship, access to class resources, and customized follow-up support.

• Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/networking-skills-for-project-professionals-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.