Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Leadership & Management in Tax Functions Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

- **DURATION**
  5 Days Practical Hands-on
- **DELIVERY MODES**
  In-Person Class & Live Virtual
- **CERTIFICATION**
  Accredited Certificate of Completion
- **INTAKES / DATES**
  Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

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Leadership & Management in Tax Functions Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Leadership & Management in Tax Functions Training Course provides tax professionals with practical strategies, leadership frameworks, and management techniques to navigate complex regulatory environments, optimize tax operations, and strengthen stakeholder engagement.

Key Skills & Software Tools Covered

Ms Word

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Leadership & Management in Tax Functions Training Course

Introduction

Effective leadership and management in tax functions are critical for enhancing compliance, driving organizational efficiency, and fostering a culture of accountability within tax authorities and corporate tax departments. Leadership & Management in Tax Functions Training Course provides tax professionals with practical strategies, leadership frameworks, and management techniques to navigate complex regulatory environments, optimize tax operations, and strengthen stakeholder engagement. Participants will gain insights into modern tax governance, risk management, and decision-making processes, enabling them to lead high-performing teams and influence organizational outcomes positively.

The course emphasizes the development of strategic thinking, effective communication, and adaptive leadership skills tailored to tax functions. With a focus on innovation, digital transformation, and data-driven decision-making, participants will learn to anticipate challenges, implement best practices, and cultivate a culture of compliance and integrity. Real-world case studies and interactive exercises ensure that learners can translate theoretical knowledge into actionable strategies, improving both individual and organizational performance in tax administration.

Course Objectives

By the end of this training, participants will be able to:

- Strengthen leadership competencies for effective tax function management.
- Develop strategic tax planning and operational decision-making skills.
- Enhance team performance through effective communication and motivation.
- Implement risk-based approaches to tax administration and compliance.
- Drive organizational change and digital transformation in tax functions.
- Foster a culture of ethical leadership and professional integrity.
- Utilize data analytics for evidence-based decision-making in taxation.
- Improve stakeholder management and interdepartmental collaboration.
- Apply innovative approaches to tax policy and operational challenges.
- Optimize performance management systems within tax functions.
- Enhance project management skills for tax initiatives.
- Navigate complex tax regulations and compliance frameworks efficiently.
- Apply lessons from global best practices in tax leadership and governance.

Organizational Benefits

- Improved operational efficiency in tax administration.
- Strengthened leadership pipeline within the organization.
- Enhanced compliance and reduced tax-related risks.
- Greater employee engagement and productivity.
- Improved decision-making through data-driven insights.
- Strengthened stakeholder trust and organizational reputation.
- Streamlined processes for better resource management.
- Greater adaptability to regulatory and market changes.
- Effective implementation of digital tools and transformation strategies.
- Increased organizational resilience and strategic foresight.

Target Audiences

- Tax managers and senior tax officers
- Corporate finance and accounting leaders
- Tax compliance and audit professionals
- Policy makers in taxation
- Tax advisory consultants
- Public sector tax administrators
- Heads of tax departments
- Risk management and internal control specialists

Course Duration: 5 days

Course Modules

Module 1: Leadership Foundations in Tax Functions

- Understanding leadership styles in tax environments
- Developing vision and strategic thinking
- Ethical decision-making in taxation
- Motivating and inspiring tax teams
- Case Study: Transformational leadership in a national tax authority
- Building trust and credibility as a tax leader

Module 2: Strategic Tax Planning & Management

- Key concepts in tax strategy formulation
- Aligning tax operations with organizational objectives
- Forecasting and budgeting in tax functions
- Risk assessment and mitigation strategies
- Case Study: Implementing a strategic tax initiative
- Leveraging technology in tax planning

Module 3: Effective Communication & Team Management

- Enhancing communication skills for tax leaders
- Conflict resolution and negotiation strategies
- Delegation and accountability frameworks
- Building high-performing tax teams
- Case Study: Improving team dynamics in tax audit teams
- Feedback and performance appraisal techniques

Module 4: Risk-Based Tax Administration

- Principles of risk-based compliance
- Identifying and prioritizing key tax risks
- Implementing risk mitigation measures
- Monitoring and reporting tax risks
- Case Study: Successful risk management in a tax authority
- Using analytics for proactive compliance

Module 5: Digital Transformation & Technology in Tax Functions

- Emerging digital tools for tax management
- E-filing, e-invoicing, and digital compliance solutions
- Data-driven decision-making in tax functions
- Integrating digital solutions with existing processes
- Case Study: Digital transformation in a corporate tax department
- Cybersecurity and data protection in tax operations

Module 6: Project & Performance Management in Tax Functions

- Planning and executing tax projects effectively
- Key performance indicators (KPIs) for tax teams
- Monitoring and evaluation frameworks
- Continuous improvement techniques
- Case Study: Implementing a tax process improvement project
- Aligning team objectives with organizational goals

Module 7: Stakeholder Engagement & Relationship Management

- Building relationships with internal and external stakeholders
- Negotiation and influence strategies
- Transparency and accountability in stakeholder interactions
- Managing conflicts and expectations
- Case Study: Improving taxpayer relations through engagement strategies
- Communication frameworks for complex tax issues

Module 8: Innovation & Best Practices in Tax Leadership

- Identifying and implementing innovative approaches
- Learning from global best practices
- Change management in tax organizations
- Continuous professional development for tax leaders
- Case Study: Innovative tax policy implementation
- Sustaining a culture of continuous improvement

Training Methodology

- Interactive lectures with practical examples
- Real-world case studies and scenario-based exercises
- Group discussions and peer learning sessions
- Role plays and leadership simulations

- Hands-on exercises using digital tools and analytics
- Action planning and post-course implementation strategies

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/leadership-management-in-tax-functions-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.