Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Effective Tax Team Communication & Coaching Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE
P.O. Box 102802-00101, Nairobi, Kenya
Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy
Tel: +254 724 527 104 | +254 734 969 612
Email: training@datastatresearch.org
www.datastatresearch.org

Effective Tax Team Communication & Coaching Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Effective Tax Team Communication & Coaching Training Course emphasizes building strong interpersonal communication, leadership, and coaching skills among tax professionals.

Key Skills & Software Tools Covered

Ms Word

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Effective Tax Team Communication & Coaching Training Course

Introduction

In today’s dynamic tax administration environment, effective communication and coaching within tax teams have become critical success factors. Effective Tax Team Communication & Coaching Training Course emphasizes building strong interpersonal communication, leadership, and coaching skills among tax professionals. Participants will gain insights into team dynamics, conflict resolution, motivational strategies, and practical approaches for fostering collaboration in diverse tax offices. The course integrates trending methodologies in organizational behavior, knowledge management, and performance optimization to equip tax leaders with the skills required to manage high-performing teams.

As tax administrations evolve with digital transformation and globalization, the need for adaptive communication strategies has never been more crucial. By focusing on practical coaching techniques, feedback mechanisms, and stakeholder engagement, this course ensures that participants can enhance team productivity, reduce misunderstandings, and create an environment of continuous improvement. Case studies and interactive exercises provide a real-world context to develop actionable skills in communication, leadership, and team coaching, fostering both individual and organizational success.

Course Objectives

By the end of this training, participants will be able to:

- Develop advanced interpersonal communication skills for tax teams.
- Apply active listening and effective feedback techniques in a tax administration context.
- Utilize coaching strategies to enhance team performance and motivation.
- Understand team dynamics and manage diverse personalities effectively.
- Implement conflict resolution strategies for complex tax-related scenarios.
- Foster a culture of collaboration and trust within tax teams.
- Integrate digital tools to streamline communication and knowledge sharing.
- Enhance leadership presence to drive team engagement and accountability.
- Analyze case studies to apply theoretical concepts in practical situations.
- Develop action plans for continuous improvement in team communication.
- Strengthen cross-departmental collaboration within tax authorities.
- Build resilience and adaptability in team members during organizational change.
- Improve organizational efficiency through effective coaching and mentoring.

Organizational Benefits

- Increased team productivity and efficiency.
- Improved employee engagement and morale.
- Reduced misunderstandings and internal conflicts.
- Enhanced decision-making through better communication.
- Streamlined knowledge sharing within the organization.
- Strengthened leadership capability across departments.
- Improved stakeholder satisfaction and public trust.
- Higher retention rates of skilled tax professionals.
- Faster adaptation to digital tax administration systems.
- Sustained culture of continuous improvement and learning.

Target Audiences

- Tax managers and supervisors.
- Human resource professionals within tax authorities.
- Team leaders in tax compliance and enforcement units.
- Tax auditors and examiners.
- Policy and planning officers in tax administration.
- Trainers and learning & development specialists.
- Senior tax advisors and consultants.
- New recruits in tax departments seeking leadership skills.

Course Duration: 5 days

Course Modules

Module 1: Foundations of Effective Tax Team Communication

- Understanding communication styles in tax teams.
- Barriers to effective communication and how to overcome them.
- Role of clarity, conciseness, and transparency in tax communication.
- Techniques for active listening and questioning.
- Practical exercises to assess personal communication style.
- Case Study: Successful communication strategies in tax audit teams.

Module 2: Coaching Principles and Techniques

- Definition and importance of coaching in tax administration.
- Key coaching models and frameworks.
- Balancing coaching with performance management.
- Developing individualized coaching plans.
- Hands-on coaching exercises for practical application.

- Case Study: Coaching to improve audit performance.

Module 3: Conflict Management and Resolution

- Identifying sources of conflict in tax teams.
- Conflict resolution strategies and mediation techniques.
- Managing difficult conversations.
- Building consensus and collaboration.
- Role-playing scenarios for conflict management.
- Case Study: Resolving conflicts between field officers and supervisors.

Module 4: Leadership and Influence

- Core leadership qualities for tax managers.
- Inspiring trust and credibility in teams.
- Delegation and empowerment techniques.
- Leading by example and influencing others positively.
- Evaluating personal leadership strengths and weaknesses.
- Case Study: Leadership interventions that enhanced team outcomes.

Module 5: Feedback and Performance Improvement

- Importance of timely and constructive feedback.
- Techniques for delivering positive and corrective feedback.
- Incorporating feedback into professional development plans.
- Overcoming resistance to feedback.
- Interactive feedback sessions and simulations.
- Case Study: Feedback processes that improved compliance results.

Module 6: Team Dynamics and Collaboration

- Understanding group behavior and roles in tax teams.
- Promoting collaboration across departments.
- Strategies to encourage participation and engagement.
- Enhancing team cohesion and morale.
- Group activities to build trust and cooperation.
- Case Study: Collaborative projects in cross-functional tax units.

Module 7: Digital Communication Tools in Tax Administration

- Overview of digital tools for effective communication.
- Leveraging email, chat, and project management platforms.
- Ensuring data security and confidentiality.
- Remote team engagement techniques.
- Evaluating digital communication effectiveness.
- Case Study: Successful implementation of digital collaboration tools.

Module 8: Action Planning and Continuous Improvement

- Developing personal and team action plans.
- Setting measurable goals for communication and coaching.
- Tracking progress and accountability mechanisms.
- Embedding a culture of continuous learning.
- Peer-to-peer coaching sessions.
- Case Study: Continuous improvement initiatives in tax offices.

Training Methodology

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Role-playing and simulation exercises.

- Case study analysis and problem-solving activities.
- Individual and team action planning.
- Peer-to-peer feedback and coaching practice.
- Use of multimedia and digital learning tools.
- Practical exercises for real-world application.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/effective-tax-team-communication-coaching-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.