Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Custom Duties & Trade Taxation Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

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Custom Duties & Trade Taxation Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Custom Duties & Trade Taxation Training Course provides an in-depth understanding of customs procedures, tariff structures, trade agreements, and risk-based enforcement strategies, equipping participants with practical knowledge to manage customs and taxation effectively.

Key Skills & Software Tools Covered

Ms Word

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Custom Duties & Trade Taxation Training Course

Introduction

Custom Duties & Trade Taxation is an essential domain for professionals navigating the complex world of international trade, import-export regulations, and national revenue systems. As globalization intensifies, businesses and governments alike face the critical challenge of ensuring compliance with evolving trade laws while optimizing revenue collection. Custom Duties & Trade Taxation Training Course provides an in-depth understanding of customs procedures, tariff structures, trade agreements, and risk-based enforcement strategies, equipping participants with practical knowledge to manage customs and taxation effectively. Strong emphasis is placed on real-world applications, case studies, and regulatory updates, ensuring participants are prepared for both current and future trade taxation challenges.

In addition to compliance and regulatory insights, the course explores strategic decision-making, dispute resolution, and technological innovations in trade taxation. Participants will gain expertise in duty classifications, tariff management, valuation techniques, and cross-border trade facilitation. By combining theory, practical tools, and illustrative case studies, this training empowers professionals to enhance organizational efficiency, mitigate risks, and improve public perception of compliance. It is ideal for tax officers, trade compliance managers, and business executives seeking to navigate the evolving global trade landscape confidently.

Course Objectives

- Understand global customs regulations and international trade laws.
- Analyze tariff structures, duty classifications, and valuation methods.
- Interpret trade agreements, free trade zones, and preferential treatment rules.
- Implement compliance frameworks for import/export operations.
- Identify and mitigate risks associated with trade taxation.
- Examine dispute resolution mechanisms in customs and trade taxation.
- Utilize technology for automated customs reporting and e-filing.
- Evaluate cross-border trade challenges and strategic planning.
- Apply case studies to real-world customs and taxation scenarios.
- Measure the impact of customs duties on organizational profitability.
- Strengthen public perception through transparent tax practices.
- Enhance decision-making through analytics and trade data interpretation.
- Foster organizational efficiency in duty collection and trade compliance.

Organizational Benefits

- Enhanced compliance with national and international trade regulations.
- Reduced financial and legal risks related to customs duties.
- Improved efficiency in import/export operations.
- Better negotiation capabilities in trade agreements.
- Strengthened public trust and corporate reputation.
- Optimized duty planning and tariff management.
- Up-to-date knowledge of global trade trends.
- Effective use of technology in customs administration.
- Improved employee competency and skill set in taxation.
- Data-driven decision-making in trade operations.

Target Audiences

- Customs officers and revenue authorities
- Import/export business managers
- Trade compliance professionals
- Tax consultants and advisors
- Supply chain and logistics managers
- Corporate finance managers
- Policy makers in trade and taxation
- Legal professionals specializing in international trade

Course Duration: 5 days

Course Modules

Module 1: Introduction to Customs and Trade Taxation

- Overview of customs regulations and global trade policies
- Key principles of trade taxation
- Role of customs authorities in revenue collection
- Importance of compliance and risk management
- Interactive case study: Trade compliance challenges in a multinational firm
- Group discussion on trade taxation trends

Module 2: Tariff Classification and Duty Management

- Understanding HS codes and tariff schedules
- Valuation methods for imports and exports
- Duty calculation and payment procedures
- Classification disputes and resolution
- Case study: Tariff misclassification impacts on business
- Workshop: Correcting duty assessments

Module 3: Import and Export Procedures

- Documentation and clearance processes
- Customs declarations and audits
- Licensing and permit requirements
- Risk-based inspection techniques
- Case study: Streamlining import/export operations
- Practical exercises: Completing customs documentation

Module 4: Trade Agreements and Preferential Treatment

- Overview of bilateral and multilateral agreements
- Rules of origin and preferential tariffs
- Free trade zones and bonded warehouses
- Compliance obligations under trade agreements
- Case study: Utilizing free trade agreements to reduce duties
- Group activity: Analyzing trade agreement benefits

Module 5: Risk Management in Trade Taxation

- Identifying high-risk imports and exports
- Risk profiling and mitigation strategies
- Audit planning and customs controls
- Fraud detection techniques
- Case study: Risk-based customs enforcement
- Simulation: Designing a risk management framework

Module 6: Technology in Customs Administration

- E-filing and electronic customs systems
- Automation in duty collection
- Data analytics for trade monitoring
- Technology-driven compliance checks
- Case study: Implementing digital customs platforms
- Hands-on activity: Using customs software

Module 7: Dispute Resolution and Compliance Challenges

- Legal framework for customs disputes
- Appeals and adjudication processes
- Negotiation strategies with customs authorities
- Resolving valuation and classification conflicts
- Case study: Successful resolution of a tariff dispute
- Role-play exercise: Customs negotiation simulation

Module 8: Strategic Trade Planning and Analytics

- Trade data analysis for decision-making
- Duty optimization strategies
- Forecasting and trend analysis in trade taxation
- Integrating compliance into business strategy
- Case study: Improving profitability through trade analytics
- Workshop: Developing a trade taxation strategy

Training Methodology

- Interactive lectures and presentations
- Practical case studies with real-world scenarios
- Group discussions and brainstorming sessions
- Hands-on exercises and simulations

- Role-playing for dispute resolution and negotiation
- Use of digital platforms for customs administration
- Analytical exercises using trade data
- Continuous assessment through quizzes and assignments

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/custom-duties-trade-taxation-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.