Datastat Research
Building Capacity in Training and Research

DATASTAT TRAINING IN

OFFICIAL COURSE PROSPECTUS

Center for Advanced Research & Professional Development

Nairobi Training Center • Global Virtual Academy • Corporate On-Site

TAXATION AND REVENUE

Cross-Border VAT Issues Training Course

Comprehensive Course Syllabus, Practical Modules & Upcoming Schedules

PROGRAM SPECIFICATIONS & HIGHLIGHTS

DURATION
5 Days Practical Hands-on

DELIVERY MODES
In-Person Class & Live Virtual

CERTIFICATION
Accredited Certificate of Completion

INTAKES / DATES
Multiple Cohort Schedules Included

PREPARED FOR:

Valued Participant

Email: training@datastatresearch.org | Issued: November 21, 2026

Academic & Professional Training Year: 2026

DATASTAT TRAINING INSTITUTE

P.O. Box 102802-00101, Nairobi, Kenya

Training Centers: Nairobi • Mombasa • Kigali • Dubai • Live Virtual Academy

Tel: +254 724 527 104 | +254 734 969 612

Email: training@datastatresearch.org

www.datastatresearch.org

Cross-Border VAT Issues Training Course

Taxation and Revenue • 5 Days Intensive • Accredited Certification

Course Overview

Cross-Border VAT Issues Training Course provides a comprehensive understanding of how Value Added Tax (VAT) operates across international borders, focusing on compliance, registration, and reporting obligations for global businesses.

Upcoming Training Schedules

Confirmed cohort intakes and venues. Both physical in-person classroom and live virtual online seats are available.

TRAINING DATES	LOCATION / VENUE	FORMAT / DURATION	INVESTMENT (FEE)
29 Dec 2025 – 2 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
29 Dec 2025 – 2 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Cape Town	Classroom / 5d	**$4,500 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Addis Ababa	Classroom / 5d	**$3,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Singapore	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Istanbul	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Bangkok	Classroom / 5d	**$5,000 USD / KES 90,000**
29 Dec 2025 – 2 Jan 2026	Accra	Classroom / 5d	**$4,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Nairobi	Classroom / 5d	**$1,500 USD / KES 110,000**
5 Jan 2026 – 9 Jan 2026	Kigali	Classroom / 5d	**$3,000 USD / KES 90,000**
5 Jan 2026 – 9 Jan 2026	Dubai	Classroom / 5d	**$5,000 USD / KES 90,000**

* Corporate discounts and customized cohort scheduling are available for teams of 3 or more participants.

Course Curriculum & Modules

Cross-Border VAT Issues Training Course

Introduction

Cross-Border VAT Issues Training Course provides a comprehensive understanding of how Value Added Tax (VAT) operates across international borders, focusing on compliance, registration, and reporting obligations for global businesses. It explores how multinational operations can effectively manage VAT obligations in multiple jurisdictions while minimizing compliance risks. Participants will gain insights into VAT treatment on goods, digital services, and complex supply chain transactions. The course highlights real-world case studies that demonstrate the challenges and solutions in international VAT management. Through practical examples, learners will develop the skills needed to navigate cross-border tax environments confidently.

Additionally, the program equips professionals with effective strategies to handle international VAT audits, prevent double taxation, and remain compliant with evolving global tax frameworks. It underscores the significance of maintaining accurate VAT documentation and leveraging technology for efficient reporting. The course also emphasizes the increasing role of digital trade and cross-border e-commerce in shaping modern VAT systems. Participants will examine global initiatives toward indirect tax harmonization and their impact on international businesses. Ultimately, this training empowers organizations to enhance compliance efficiency and ensure competitiveness in the rapidly evolving global marketplace.

Learning Objectives

By the end of this course, participants will be able to:

- **Understand the key principles governing cross-border VAT and international supply chains.**
- **Analyze VAT registration and reporting requirements in multiple jurisdictions.**

- **Identify the treatment of exports, imports, and intra-EU supplies under VAT rules.**
- **Evaluate VAT challenges in cross-border digital and e-commerce transactions.**
- **Apply mechanisms to avoid double taxation and ensure compliance.**
- **Interpret reverse charge mechanisms and destination-based taxation principles.**
- **Manage documentation and recordkeeping for cross-border VAT claims.**
- **Implement strategies for VAT refund recovery in foreign markets.**
- **Conduct VAT risk assessments for multinational operations.**
- **Stay informed on recent OECD and EU VAT policy developments.**
- **Assess the implications of digital platforms on VAT collection.**
- **Enhance reporting accuracy through automation and VAT technology tools.**
- **Integrate cross-border VAT planning into international business strategies.**

Target Audience

- **Tax Managers and Consultants**
- **Finance and Accounting Professionals**
- **Customs and Trade Compliance Officers**
- **E-commerce Entrepreneurs**
- **International Business Managers**
- **VAT Specialists and Advisors**
- **Policy Makers and Regulators**
- **Legal and Compliance Officers**

Course Duration: 5 days

Course Modules

Module 1: Introduction to Cross-Border VAT Principles

- Overview of global VAT frameworks and concepts
- Distinction between domestic and international VAT
- The place of supply rules for goods and services
- VAT implications on import/export transactions
- Understanding zero-rated and exempt supplies
- Case Study: VAT implications for an international goods distributor

Module 2: VAT Registration & Compliance Requirements

- VAT registration thresholds across jurisdictions
- Distance selling rules and digital service obligations
- VAT identification numbers (VATIN) and validation
- Periodic VAT returns and submission deadlines
- Common compliance errors in cross-border trade
- Case Study: Managing multi-jurisdiction VAT compliance

Module 3: VAT Treatment of Cross-Border Supplies

- Export and import VAT treatment
- Intra-EU supplies and acquisitions
- The role of customs valuation in VAT assessment
- Reverse charge mechanism explained
- VAT on cross-border business-to-business (B2B) services
- Case Study: Handling VAT for EU and non-EU trade transactions

Module 4: Digital Economy and E-Commerce VAT Rules

- VAT on digital and electronically supplied services
- Role of online marketplaces in VAT collection
- One-Stop-Shop (OSS) and Import OSS schemes
- Determining customer location for VAT purposes

- Challenges of VAT in cross-border digital trade
- Case Study: VAT obligations for an online SaaS provider

Module 5: Avoiding Double Taxation and Non-Taxation

- Common causes of double taxation in cross-border VAT
- Methods to prevent and correct VAT duplication
- Tax treaties and mutual assistance procedures
- Understanding refund and credit mechanisms
- VAT dispute resolution and arbitration practices
- Case Study: Resolving double taxation for a multinational corporation

Module 6: Documentation and VAT Audit Readiness

- Essential documentation for cross-border VAT compliance
- Electronic invoicing and data storage standards
- VAT audit processes in different jurisdictions
- Common audit findings and risk indicators
- Strategies for preparing and defending VAT audits
- Case Study: Successful VAT audit management for a global exporter

Module 7: VAT Technology and Automation Tools

- Digitalization of VAT systems (e-invoicing, e-reporting)
- Benefits of VAT automation software for compliance
- Data analytics and reconciliation tools for VAT reporting
- Integration of ERP systems with VAT platforms
- Use of AI and blockchain in VAT risk monitoring
- Case Study: Implementing an automated VAT solution in a multinational firm

Module 8: Global VAT Trends and Policy Developments

- OECD guidelines on international VAT coordination
- EU VAT reforms and harmonization efforts
- Emerging VAT policies in Africa, Asia, and the Americas
- Impact of global trade shifts on VAT frameworks
- Future challenges: digitalization, sustainability, and carbon VAT
- Case Study: Global VAT policy adaptation by an international enterprise

Training Methodology

This program uses interactive lectures, group workshops, real-world case studies, scenario analysis, and practical simulations. Participants will engage in problem-solving sessions and guided exercises to reinforce learning. Online resources, VAT templates, and compliance checklists will be provided to ensure participants can apply the lessons directly to their business contexts.

Register as a group from 3 participants for a Discount

Send us an email: info@datastatresearch.org or call +254724527104

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to DATASTAT CONSULTANCY LTD account, as indicated in the invoice so as to enable us prepare better for you.

Certification & Learning Methodology

- Hands-on practical delivery with real-world datasets, case studies, and lab exercises.
- Post-training mentorship, access to class resources, and customized follow-up support.
- Participants who successfully complete the course receive an accredited Datastat Certificate of Completion.

How to Enroll & Reserve Your Seat

1. Online Registration: Visit https://datastatresearch.org/courses/cross-border-vat-issues-training-course to register online.
2. Email Booking: Send participant details to training@datastatresearch.org for official invoice & reservation.
3. Support & Assistance: Inquire via phone +254 724 527 104 | +254 734 969 612.